



SALHAN
Connect



www.salhanconnect.co.uk

Welcome to Salhan Connect

If you're looking for an affordable, straightforward accountancy solution that delivers high-quality services, Salhan Connect is the answer.





Chartered
Institute of
Taxation



aat



CERTIFIED PUBLIC
ACCOUNTANTS ASSOCIATION

Salhan Connect delivers high quality accountancy and financial services, in a way that revolutionises accountancy.

Backed by Salhan Accountants - an award-winning accountancy firm you can trust.

Salhan Connect offers the choice of an online accountancy route as well as the option to instruct us to undertake all your bookkeeping and accounting needs on your behalf.

Award-winning Salhan Accountants in Birmingham, provides cost-effective services and, should you choose to use cloud accounting software, we can provide instant access to your financial information, whenever and wherever you have a web connection.

Salhan Connect is supported by the expertise of our experienced team, including members of the Institute of Chartered Accountants in England and Wales (ICAEW), Chartered Tax Advisers, Certified Public Accountants Association (CPAA), Association of Accountants Technicians (AAT) and Association of Tax Technicians (ATT).

Why use Salhan Connect?



Salhan Connect offers a range of cost-effective services and instant access to your financial information, delivering:

- Accounting and bookkeeping
- Tax, compliance and payroll
- Transparent one-off or fixed monthly fees, with no hidden charges
- Unlimited and secure access to your accounts
- Access via the internet, 24 hours a day, 365 days a year
- No software to pay for or install
- Email and phone access to your account manager, in case of queries

How it works

Salhan Connect is a simple three-click process:

Step one:

Visit our website www.salhanconnect.co.uk and choose the service you require – you'll receive an instant quote for the work.

Step two:

Once you have accepted our quote and paid either a one-off fee or your first monthly payment, we will send you a user name and password that will allow you to log in to our secure area. You can then send and receive files, using Salhan Connect's award-winning cloud accounting software which allows you to efficiently manage your accounts online.

Step three:

You can upload your financial information yourself, via the secure area, or you can also provide us with the details, by email or by post, to upload on your behalf. Whichever option you choose, it's easy to keep your business records-up-date and monitor your cash flow.

We will deliver your accounts, or other services you have asked us to provide, by uploading the data into your secure area. To start the process, just visit our website, follow the three simple steps and receive your instant, no hidden costs quote.

What services does Salhan Connect offer?

The beauty of Salhan Connect is that you can cherry pick from a range of services that are right for your business needs.

From a simple bookkeeping solution to payroll and pensions – you get to build the accounts solution that you need.

And as your business changes and grows, you can be confident that Salhan Connect will keep pace and grow with you.

Just take a look at the range of services you can choose from...



1. Access to funding (loan and credit facility)

Whether yours is a new or established business, making sure you have the right finance in place is essential to help you achieve your objectives. One of the most common causes of small businesses failing is badly structured or inadequate financing, so it makes sense to work with experts in this specialist area.

The team at Salhan Connect, will be able to review your position and give you objective, realistic advice to help you make decisions about the most effective and affordable way to fund your business. We will help to draw up a detailed and persuasive business plan for potential lenders, then advise and assist you in sourcing the best finance options.

We have contacts with a range of commercial lenders, including banks and other financial institutions, but we can also introduce you to alternative sources of funding, such as government schemes, business angels, venture capital specialists and peer-to-peer lenders. Our expertise and contacts will help you open doors and we can also assist in negotiating on your behalf to secure the most appropriate terms.

Our services include:

- Conducting a feasibility study
- Identifying the most suitable sources of finance
- Preparing the necessary documentation, including a business plan, budgets and financial forecasts
- Presenting your proposals to your chosen finance source

2. Auto enrolment and workplace pensions

You may already be aware of the automatic enrolment of employees into workplace pension schemes and that every UK employer now needs to provide this facility for employees.

Finding out what you need to do as an employer, to prepare your company for workplace pensions, can be daunting.

Salhan Connect's expertise in payroll and pension compliance, means that we can help your small business get to grips with the new workplace pension regulations.

We can guide you through the whole process and help make sure that your business is fully-compliant and ready for the changes that are taking place.



3. Budgeting and forecasting

Every business needs to plan ahead to ensure success – after all, you wouldn't set off on a long journey without knowing where you are going and the route you expect to take.

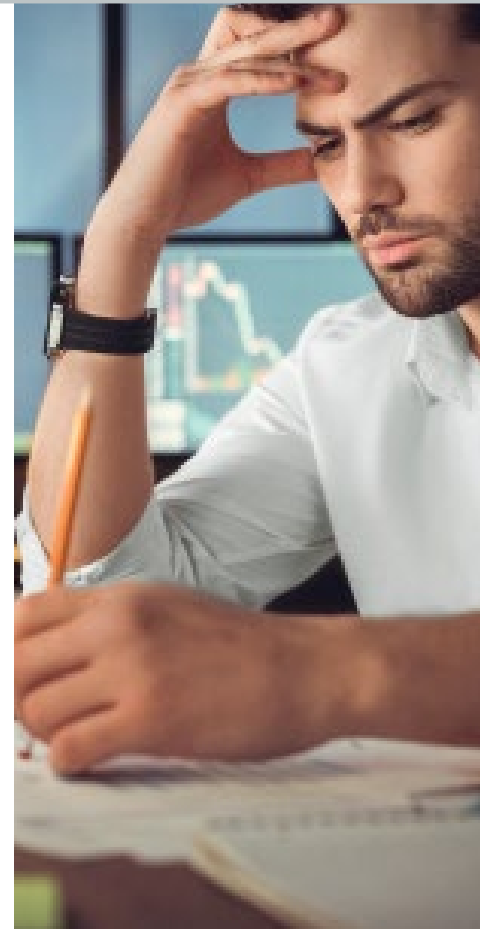
It is especially important for business start-ups and growing businesses, where cash flow and profit margins are often tight and an accurate picture of your finances is crucial.

Financial forecasting helps to ensure you make the spending and strategic decisions that will shape the future progress and financial health of your business.

Salhan Connect will help you set budgets and monitor and control spending against these benchmarks.

We can also produce financial forecasts during the year to indicate expected results and if these are likely to be significantly different from your original budget, you can take steps to help bring your business back on track.

As well as helping you to maintain financial health, we can work with you to produce budgets and financial forecasts to provide reassurance to banks and other investors.



4. Business bank accounts

If you are operating as a limited company, you will also need to set up a business bank account to enable your company to receive payments.

A limited company is a separate legal entity from its directors and shareholders, so the company's money needs to be traceable throughout every stage of any financial transaction.

Setting up a business bank account is quite straightforward. For many new business start-ups, their first thought is to approach the bank which handles their personal money.

This may be the most convenient and quickest option, because your bank knows you and can easily validate your identity. However there are plenty of other banks out there who offer attractive business account deals.



5. Company formation

The legal structure you choose for your business will define your legal responsibilities including:

- The taxes you will have to pay
- How you can take any profit from your business
- Your personal responsibilities for any losses

Salhan Connect can provide tailored advice and support when choosing your legal structure.

UK companies are created by registration at Companies House. Once registered, Companies House provides a certificate of incorporation as proof that the company exists and has been formed in accordance with Companies House regulations.

The cost of our company formation service, which is normally completed within three days, is a one-off fee of £60 plus VAT, based on up to two directors and two shareholders holding ordinary share capital in England & Wales. The service includes:

- Formation of your own limited company and registration at Companies House
- Certificate of incorporation
- First board meeting minutes
- Memorandum and articles of association
- Share certificates

6. End to end bookkeeping

Spend more time on your business and less time on your books.

The amount of time a growing business spends on bookkeeping, posting financial transactions and reconciling the bank account, is often a cause of frustration.

Modern bookkeeping methods, using cloud or online software, allows you to benefit from the reduction in manual data entry work. It allows your business to work smarter and faster.

Salhan Connect can help, whichever service you decide is right for you.

- Access, training and support for our easy to use accountancy software, enabling you to keep perfect financial records in a fraction of the time.
- Or let us take the strain. We will collect all of your records each month* and complete your books for you.



7. Hassle-free switching

You may be considering changing your accountant.

The reasons to change are numerous, including high fees, changes in personnel, limited services or a lack of knowledge or expertise.

The process to switch accountants is very straightforward.

Talk to us to discuss your requirements. Your existing accountant will need to be placed on notice and a request made to transfer all of your financial records to Salhan Connect.

Our role is to make the transition seamless, leaving you to focus on running your business.

We will keep you up to date with every step of the process.



8. Payroll Services

Let us run your payroll - it is one less thing for you to worry about.

Our payroll services are designed specifically for the small business to help keep things simple and affordable.

Salhan Connect will run your payroll and ensure compliance with real-time information (RTI) managing the calculation and submission of PAYE and complicated CIS payments.

- All the latest legislation is adhered to, meaning you don't have to worry
- A reliable and efficient service saving you time and resources
- Liaising with third party agencies such as HMRC, pension providers and local authorities
- We understand your needs and requirements as a business



9. Self-assessment tax returns



Self-assessment is used by HM Revenue and Customs (HMRC) to collect Income Tax.

For employees, this tax is usually deducted automatically from wages, pensions and savings, but those who are self-employed need to fill in a tax return.

There are fines for filing your tax returns late so it makes sense to deal with these, along with your annual accounts and VAT returns, by using the services of an accountant.

Salhan Connect can help you file your tax returns on time. It is all part of the wide range of accountancy services we offer, which take the hassle out of dealing with financial paperwork, leaving you to focus on making your business a success.

10. Year-end accounts

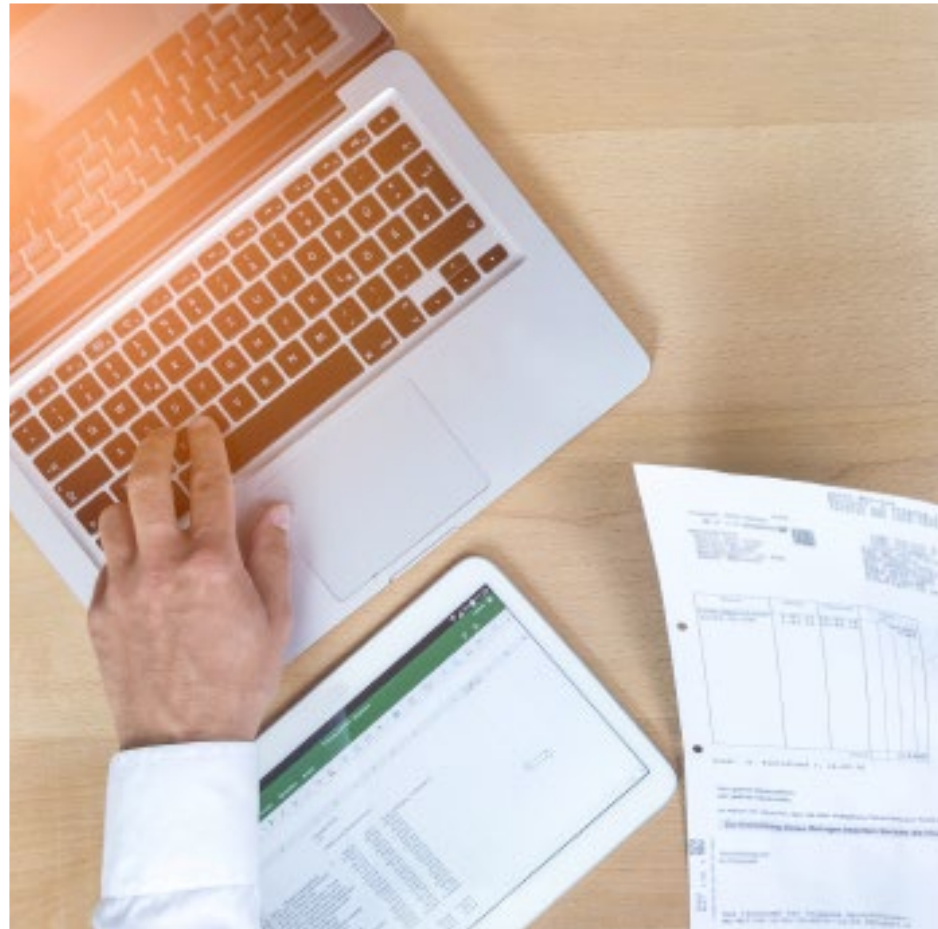
Let us take the stress out of financial record keeping and year-end accounts.

The process of preparing and filing annual accounts with Companies House and HMRC respectively, sends a shiver down the spine of many small business owners.

Add to this, VAT returns plus penalties for late filing and it is clear to see why many small businesses leave the paperwork to a professional accountant.

Salhan Connect provides tailored accountancy services and advice to a wide range of small businesses.

Our low cost services are combined with first-class support and advice, leaving you to focus on making your business a success.



Could my business benefit from Salhan Connect?

Salhan Connect has been designed with sole traders, small businesses, contractors, freelancers and professionals in mind. As well as business start-ups, small businesses and sole traders, our clients also include:

CONTRACTORS

- Electricians
- IT contractors
- Plumbers
- Gas safe fitters
- Plasterers
- Carpenters

FREELANCERS

- Photographers
- Website and software designers
- Designers
- Creatives
- Writers
- PR and advertising

ONLINE TRADERS

- eBay traders
- Amazon traders

PROFESSIONALS

- Locum doctors
- Architects
- Locum dentists
- Lawyers
- Locum nurses
- Engineers
- Locum pharmacists

TRADESPEOPLE

- Gardeners
- Beauticians and nail technicians
- Window cleaners, domestic and office cleaners
- Hairdressers
- Maintenance

Whether you are just starting out as your own boss or you've been in business for years, at Salhan Connect we understand the challenges you face.

Could my business benefit from Salhan Connect?

We also know that having the right advice, at the right time, can make all the difference.

At Salhan Connect, we believe in making your life easier, giving you the support you need, when you need it, to help you achieve your goals so that you can do what you do best – running your own business.

To find out how we can help and support you as an electrician, call us today for a free, no obligation chat.







SALHAN
Connect

Our locations:

Birmingham Office:
t: 0121 455 7475 / 0121 794 0620

54 Hagley Road, Edgbaston,
Birmingham, B16 8PE

London Office:
t: 0207 788 7534

20-22 Wenlock Road,
London, N1 7GU

www.salhanconnect.co.uk • info@salhanconnect.co.uk

The content of this document should not be considered by any reader to comprise full proper legal advice and should not be relied upon.
Salhan Connect Limited is powered by Salhan Accountants. Company Number 11019678.

